# Gar Paul

Branding & Strategy | Al & Automations | Digital Editing & Media | Photography

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Location: Boston, MA, United States

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## Summary

A creative force with strategy, tech, and storytelling under one roof. From branding and digital content to automation and client engagement, I build tools that move ideas forward. Want to learn more? Just ask <a href="Doppel-Gar">Doppel-Gar</a>, my Al sidekick and digital twin, designed to mirror my thoughts, skills, and personality in real time.

## **Experience**

Studio GBQ - Creative Director & Brand Architect

Boston, MA, Jun 2023 - Present

- Leads branding direction and creative development, including campaign strategy, client journey optimization, product design, and brand alignment across over 20 key touchpoints.
- Captures prospective leads through personal interactions, utilizing sales and relationship-building skills.
- Publicly represents Studio GBQ and manages all legal, financial, technical, and administrative duties.
- Built Quujay AI, a customized GPT model that delivers on-demand insights and executes non-creative tasks guided via prompt engineering, automated triggers, and AI tools for over 30 custom workflows.
- Advanced Studio GBQ's entire platform from pre-alpha to alpha-stage as a solo developer in under 9
  months. Self-taught in all relevant technical domains, including database structuring, data-mapping,
  application integrations, Al prompting, workflow optimization, and automation logic.

# Klaviyo - Product Expert

Boston, MA, Jan 2024 - Jul 2025

- Supported over 4,000 business clients, customizing solutions for thousands of advanced automations across email, SMS, and website channels, unlocking enterprise-level scalability for all assisted clients.
- Defined and troubleshot over 3,000 automations using conditional logic, dynamic variables, and real-time data, improving conversions and personalizing user journeys through tailored funnels.
- Analyzed and optimized customer profiles via custom properties, UTM tracking, and event history, enabling clients to build more targeted, high-performing segments, boosting conversions by up to 25%.
- Provided creative feedback on design materials, offering solutions to visual and content challenges while identifying optimization opportunities, resulting in more effective and on-brand marketing copy.

# **Santander Bank** – Relationship Banker

Boston, MA, Jan 2023 – Jan 2024

• Converted over 100 new returning clients, managed over 20 private-client relationships valued at over \$200,000 each, and delivered high-touch service in a secure low-traffic banking environment.

## **Tenacity (STRP)** – Tennis Instructor & Site Leader

Boston, MA, Summers 2017 – 2022

• Led annual tennis sites, impacting over 500 youth via coaching, lesson plans, and proactive teamwork.

### Education

Boston University - Masters, Business Management, 2022

Boston University – Bachelors, Communications (film & television) (concentrated in political science), 2021

### **Tools**

Zapier, Adobe Cloud (Photoshop, Premiere Pro, Lightroom Classic), Klaviyo, Airtable, N8N, Discord, Slack, WIX Classic, Gimp, Canva, OBS, Final Draft, Google Suite, Microsoft Office, Mac OS.

# **Core Competencies**

Al (prompting & building), Data (dynamic population, integrations, systems mapping), Automation (event triggers, workflow architecture, logic), Digital Editing (photo, video, light graphic design), Business Design, Technical Troubleshooting, Creative Direction, Sales, Coaching, Adaptability, Client Relationships.